# West Magnolia Plastic Surgery & The Retreat Medical Spa EMd Medical Gym Membership Program

### **Benefits**

The "EMd Medical Gym Membership" is a 3, 6, or 12-month paid, auto-debited program that allows each member to receive 6 initial EMsculpt treatments during the first month and 2 EMsculpt treatments per month for an additional 3, 6, or 12-month commitment from West Magnolia Plastic Surgery.

Each month, the member will receive the one complimentary item as outlined below:

### **3 Month Commitment**

- \$2400 Initiation Fee
- \$499 per month
- 6 initial treatments (Month #1)
- 2 treatments per month for following 3 months

Total Treatments: 12 Total Cost: \$3897 Cost per Treatment: \$324

#### 6 Month Commitment

- \$2400 Initiation Fee
- \$399 per month
- 6 initial treatments (Month #1)
- 2 treatments per month for following 6 months

Total Treatments: 18 Total Cost: \$4794 Cost per Treatment: \$266

#### **12 Month Commitment**

- \$2400 Initiation Fee
- \$299 per month
- 6 initial treatments (Month #1)
- 2 treatments/ month for following 12 months

Total Treatments: 30 Total Cost: \$5988 Cost per Treatment: \$99

## <u>Awards Points</u>

Members can accrue awards points to be used as payment for select products and/or services. Points can be accrued as follows:

- 10 gifted points each month
- 100 points for each patient referral (points added once referred patient completes first purchase)
- 1 point for every \$1 spent on skincare products
- 1 point for every \$5 spent on select cosmetic services/ procedures

Points are valued at \$10 for every 100 points and can be redeemed in intervals of \$10. Points may be applied to invoices but may NOT be redeemed for cash, gift certificates, membership dues, or other office policy fees. Points expire one year from date accrued.

Point Accrual Examples:

- Skincare Purchase of \$500 = 500 points (\$50 value)
- Service/ Procedure purchase of \$3500 = 700 points (\$70 value)
- Refer a friend who completes any \$ purchase = 100 points (\$10 value)

Point Redemption Examples:

- ✓ 100 points = \$10
- ✓ 200 points = \$20
- ✓ 300 points = \$30
- ✓ 400 points = \$40
- ✓ 500 points = \$50

## **Terms & Conditions**

To enroll in the "**EMd Gym Membership**" program, the member will need a valid photo ID and credit card.

#### **Fees**

The membership program is a 3, 6, or 12-month commitment (in addition to the first initiation month), auto-drafted program. The first payment for the **EMd Gym Membership** is \$2400 which is due at the time of sign up. This applied to the first 6 emsculpt procedures that must be scheduled and completed within

- ✓ 600 points = \$60
  ✓ 700 points = \$70
- ✓ 800 points = \$80
- ✓ 900 points = \$90
- ✓ 1000 points = \$100

30 days. Thereafter, the monthly membership fee is 499 (3 month) / 399 (6 month) / 299 (12 month). The member's credit card will be automatically charged or drafted on the 1<sup>st</sup> of 15<sup>th</sup> of each following month. A fee of 25 will be charged for any denied credit card charges or insufficient funds.

#### **Policies**

The service must be scheduled during the calendar month for that month or that month's services will be **forfeited**, unless otherwise approved by the office manager. The monthly services do not accumulate or roll-over from month to month.

Payment will be required upon checkout for any additional products purchased or services received using the members discounts.

The member must schedule procedures in advance to allow The Retreat Medical Spa to best accommodate the preferred date and time. Walk-ins will only be permitted if the schedule allows. The member must provide at least 24 hours' notice to cancel an appointment to avoid being charged the no-show fee of \$50.

Membership cannot be used in conjunction with any other promotions or offers. Membership benefits are non-transferable. Valid photo ID is required at check-in.

#### **Referrals**

**EMd Gym Members** will accrue points for patient referrals after the referred party completes their first purchase.

#### **Cancellation**

The member may request to cancel their membership at any time by submitting a request in writing to <u>Aochoa@McLaughlinMD.com</u>, <u>Tiffany@McLaughlinMD.com</u>. Cancellation is subject to approval. Please be aware if membership is cancelled the price per treatment reverts to original emsculpt treatment pricing. This could result in a balance due to the extensive discount offered in the membership program.

West Magnolia Plastic Surgery reserves the right to modify or cancel the "EMd gym membership" program at any time for any reason.

#### **Contract**

#### **Membership Selection:**

□ EMd Gym Membership - 3 Month Commitment (\$2400 initiation fee + \$499/ month for 3 months)
 □ EMd Gym Membership - 6 Month Commitment (\$2400 initiation fee + \$399/ month for 6 months)

ENIG Gym Membership – 6 Month Commitment (\$2400 initiation fee + \$399/ month for 6 months)

**EMd Gym Membership** – **12 Month Commitment** (\$2400 initiation fee + \$299/ month for 12 months)

# Please initial the following statements in accordance with the Terms & Conditions of the "Magnolia Membership" program:

 I understand the initial membership fee of \$2400 will be due at the time of joining the "EMd Gym Membership" program.
 I understand that the monthly membership fee of \$499 / \$399 / \$299 will be automatically charged or drafted from my credit card each month.
 I understand that I must claim my 2 emsculpt services before or on the last day of each month or I will <b>forfeit</b> that month's service.
 I understand that my membership benefits, service, discounts, award points and other benefits are non- transferable.
I understand that my membership status will continue to automatically renew at the end of each month period

until my commitment has expired.

By signing below, I agree to the above terms & conditions of the "Magnolia Membership" programs and authorize West Magnolia Plastic Surgery to charge my credit card or account monthly.

# Please Confirm Your Credit Card Billing Information:

Cardholder Name:			
Address:			
City:	State:	Zip:	

Member Signature

Date

Please inform our office of any addressed changes associated with your card to avoid membership interruptions. UPDATED TERMS AS OF 08/18/2020